

Everything you need to know about advertising opportunities and the Daily Maverick audience

DEFEND TRUTH Est 2009

DAILY MAVERICK AT-A-GLANCE

The DM STORY: We partner with like-minded companies and brands who see value in integrity and a research-based approach to reporting. In a world overwhelmed with fake news, we verify the facts and defend the truth. The support of our valued partners gives us the opportunity to generate investigative journalism that makes a difference. Daily Maverick offers you a platform to tell your story, through our various channels, to readers who trust our content.



PRINT

PRINT ORDER: 15,500

The Daily Maverick 168 newspaper launched in the midst of the Covid pandemic, with the first issue published on 26 September 2020. The paper is published weekly on a Saturday, has a cover price of R25 and is available at around 2,000 retailers nationwide. It is a short-tabloid that aims to inform, educate & entertain. As of May 2022, It has a circulation of around 10,000 copies.

NEWSLETTERS

Daily Maverick has 16 INDIVIDUAL NEWSLETTER PRODUCTS, with a total of 225,000 UNIQUE NEWSLETTER SUBSCRIBERS and an average OPEN RATE OF 30%. Advertising in Daily Maverick newsletters provides clients with 100% share-of-voice and a benchmark CTR of 0.5%.

SOCIAL

545,700

175,507 17,900







CONTENT OPPORTUNITIES

WEBINARS: Daily Maverick hosts 2-3 live journalism webinars each week, with an average of 650 attendees per webinar. Topics include; current affairs, politics, mental health, economics, business, climate crisis, book launches, food and sport.

PODCASTS: Don't Shoot the Messenger is Daily Maverick's flagship podcast. In 2020, it was awarded Biggest New Podcast in South Africa by Apple Podcasts. After three successful seasons, Season Four is in pre-production with a launch date to be confirmed.

SPONSORED CONTENT: Daily Maverick publishes client provided sponsored content. This provides an excellent opportunity for clients to authentically engage with Daily Maverick's readers.

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READERSHIP PROFILE

	%	Index
Male	56/44	104
Age 18 -34	17	72
Age 35-55	39	108
Age 55+	44	145
Gauteng	52	204
Western Cape	29	208
Tertiary Education	74	844
Earning over R30k/month	36 Analytics, October 2022	789

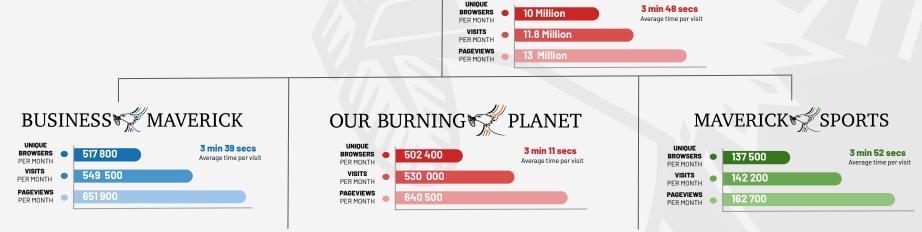
OUR READERS ARE INFLUENTIAL, EDUCATED AND WEALTHY



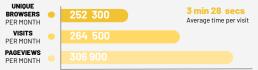


DAILY MAVERICK ECOSYSTEM









MAVERICK CITIZEN





OUR READERS ARE INFLUENTIAL, EDUCATED & WEALTHY

SOURCE: BrandMapp Insights by Why Five, July 2021.



 $45^{\text{\% earn over R30k}}$ per month



76% have a tertiary education



61% are managers



 $62^{\%}$ want to study more



72% work in the private sector



83% have medical



 $62^{\%}_{\text{own home}}^{\text{own their}}$

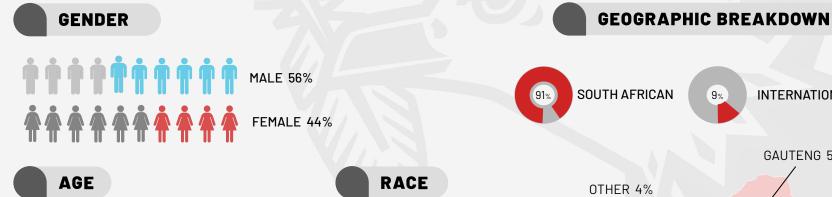


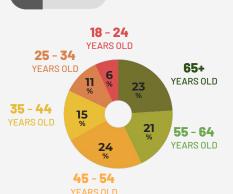
79% buy investment products

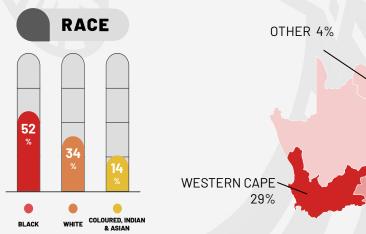


DAILY MAVERICK READERSHIP DEMOGRAPHICS

SOURCE: Gender, Age & Geographical Breakdown: Google Analytics, October 2022 | Race: BrandMapp Insights by Why Five, October 2021.









INTERNATIONAL

GAUTENG 52%

KZN 12%

EASTERN CAPE 3%

Understanding DM's audience











272,000

NEWSLETTER SUBSCRIBERS



Daily Maverick Display Rates & Specs

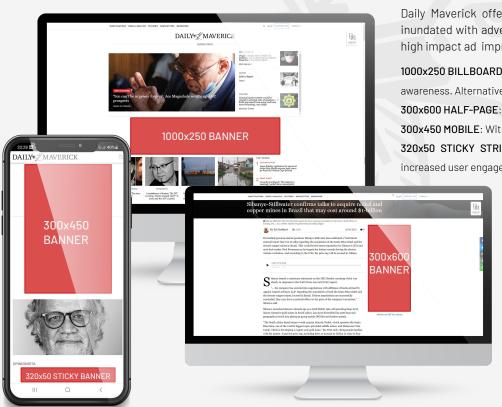
DAILY MAVERICK DIGITAL RATE CARD

DESKTOP BANNERS	SIZE in pixels	CPM
Half Page ad unit	300x600	R 380
Billboard ad unit	1000x250	R 350
MOBILE BANNERS	SIZE in pixels	СРМ
Mobile MPU	300x250	R 250
Mobile Display	300x450	R 280
Sticky Mobile ad unit: bottom of screen	320x50	R 280
24 HR SPONSORSHIPS (HPTO)	IMPRESSIONS	RATE
Daily Maverick (desktop & mobile) 100% SOV	Est. 250 000	R 60 000
SPONSORED CONTENT	WORDS	RATE
Client supplied content and images Includes newsletter push and social media amplification	800 - 1200	R 35 000

All rates are net of agency commission and exclude VAT This rate card is valid from January 2022



SITE DISPLAY OPTIONS & SPECS



Daily Maverick offers select display opportunities ensuring the reader is not inundated with advertising, thereby improving the user experience and creating high impact ad impressions.

1000x250 BILLBOARD: Occupies the width of the webpage and is ideal for maximum brand awareness. Alternative 970x250 or 728x90 sizes

300x600 HALF-PAGE: In-article, with sticky scrolling and up to two minutes of viewability

300x450 MOBIL F: With an alternative 300x250 size

320x50 STICKY STRIP: With 100% visibility as the reader scrolls - high impact and

increased user engagement

BANNER SPECIFICATIONS: dimensions in pixels

DESKTOP BANNER 1000x250: DESKTOP BANNER 300x600: Dimensions: 1000x250 Dimensions: 300x600 Format: ipeq, gif or html Format: jpeg, gif or html Max File size: 80kb Max File size: 60kb Animation: limited to 15 sec. Animation: limited to 15 sec.

MOBILE BANNER 320x50: MOBILE BANNER 300x450: Dimensions: 300x450 Dimensions: 320x50 Format: jpeg, gif or html Format: jpeg, gif or html Max File size: 50kb Max File size: 40kb Animation: limited to 15 sec. Animation: limited to 15 sec.

*PG (Programmatic Guaranteed) Desktop + Mobile Display

Option - Minimum Spend = R 25 000

Ad Unit Sizes = 1000x250 + 300x600 + 320x50 + 300x250



HOMEPAGE TAKEOVER



Daily Maverick homepage takeovers provide advertisers with 100% share-of-voice across both desktop and mobile for a 24-hour period, on the home page.

Each takeover serves approximately 200,000 impressions with a reach of about 42,000 of Daily Maverick's most loyal readers.

Rather than utilising a skin, clients provide creatives for all four banner opportunities available on the site.

BANNER SPECIFICATIONS: dimensions in pixels

DESKTOP BANNER 1000x250:

Dimensions: 1000x250 **Format:** jpeg, gif or html **Max File size:** 80kb

Animation: limited to 15 sec.

MOBILE BANNER 300x450:

Dimensions: 300x450 **Format:** jpeg, gif or html **Max File size:** 50kb

Animation: limited to 15 sec.

DESKTOP BANNER 300x600:

Dimensions: 300x600 **Format:** jpeg, gif or html

Max File size: 60kb

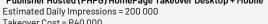
Animation: limited to 15 sec.

MOBILE BANNER 320x50:

Dimensions: 320x50 **Format:** jpeg, gif or html **Max File size:** 40kb

Animation: limited to 15 sec.

All rates are net of agency commission and exclude VAT This rate card is valid from 31 July 2021 - 31 December 2021

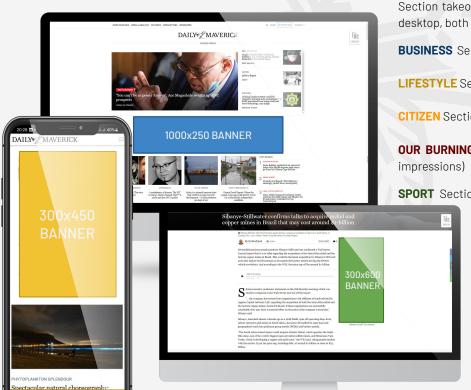








SECTION TAKEOVERS



Section takeovers provide clients with 100% share-of-voice across mobile and desktop, both on the section homepage and in article.

BUSINESS Section Takeover: PER DAY R20,000 (approx. 100k ad impressions)

LIFESTYLE Section Takeover: PER WEEK R25,000 (approx. 140k ad impressions)

CITIZEN Section Takeover: PER DAY R10,000 (approx. 50k ad impressions)

Animation: limited to 15 sec.

OUR BURNING PLANET Section Takeover: PER DAY R10,000 (approx. 45k ad impressions)

SPORT Section Takeover: PER WEEK: R10,000 (approx. 45k ad impressions)

BANNER SPECIFICATIONS: dimensions in pixels

 DESKTOP BANNER 1000x250:
 DESKTOP BANNER 300x600:

 Dimensions: 1000x250
 Dimensions: 300x600

 Format: jpeg, gif or html
 Format: jpeg, gif or html

 Max File size: 80kb
 Max File size: 60kb

MOBILE BANNER 300x450:MOBILE BANNER 320x50:Dimensions: 300x450Dimensions: 320x50Format: jpeg, gif or htmlFormat: jpeg, gif or htmlMax File size: 50kbMax File size: 40kb

Animation: limited to 15 sec.

Animation: limited to 15 sec. **Animation**: limited to 15 sec.



Daily Maverick Newsletters rates & specs

NEWSLETTER PERFORMANCE & RATE CARD

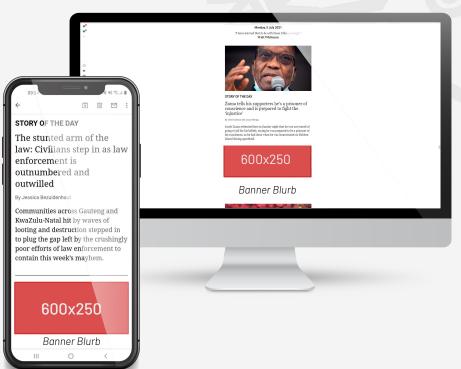
Daily Maverick has 17 individual newsletter products (listed below plus Judith's Prudence, with a total of 272,000 unique newsletter subscribers and an average open rate of over 30%. Advertising in Daily Maverick newsletters provides clients with three dedicated banner opportunities and 100% share-of-voice, with a benchmark CTR of 0.4% on unique opens..

NAME	SENT OUT	SUBSCRIBERS	OPEN RATE	COST
First Thing	Weekday Mornings	272 000	33%	R 17 500
Afternoon Thing	Weekday Afternoons	151 000	30%	R 10 000
Special Edition	Mondays	118 000	35%	R12 500
Weekend Thing	Saturday	270 000	32%	R 17 500
Business Maverick	Weekday Mornings	161 000	27%	R 17 500
After the Bell	Weekday Afternoons	42 700	59%	R 10 000
Weekly Wrap	Sundays	272 000	33%	R 17 500
Zapiro*	3 per week	107 000	37%	R 10 000
Madam & Eve*	Fridays	107 000	36%	R 10 000
Maverick Citizen	Tuesdays	22 900	40%	R 3 500
Maverick Life	Thursdays & Sundays	37 400	39%	R 5 000
Maverick Sports	Mondays	23 100	38%	R 3 500
SME Toolkit	Thursdays	7 000	31%	R 3 000
Young Maverick	Monthly - Last Thursday	26 700	47%	R 6 500
Your Questions Answered	Mid-Month	52 400	60%	R 16 000
TGIFood with Tony Jackman Weekly on Fridays		35 600	26%	R5 000



All rates are net of agency commission and exclude VAT This rate card is valid from January 2022 *Only two banner opportunities included

NEWSLETTER ADVERTISING SPECIFICATIONS



Daily Maverick newsletters are sold on a sponsorship basis, providing the client with 100% share-of-voice in each newsletter. Each newsletter includes three* banner opportunities. The client can submit three different creatives, or one creative that is repeated in each advertising slot.

Underneath each banner, there is a dedicated space for written text to support the banner campaign. These 'blurbs' improve the CTR performance by up to 30% and provides an excellent opportunity for extended client messaging.

NEWSLETTER BANNER SPECIFICATIONS:

Dimensions: 600x250 **Format:** jpeg or gif **Max File size:** 50kb

Animation: limited to 15 sec. **Blurb:** Upto 30 words



Daily Maverick Sponsored Content Opportunities

SPONSORED CONTENT



undertaken and published by Ninety

Sponsored Content provides an excellent opportunity for client's to authentically engage with Daily Maverick's readers.

Client supplied copy and images are published on Daily Maverick's article templates with companion banners. Clients are welcome to supply relevant images, graphs, infographics, videos and links to be embedded in the article.

The article is featured on Daily Maverick's homepage for 24hrs, distributed through Daily Maverick's newsletters and receives social media amplification on Daily Maverick's Facebook page. Sponsored content articles remain active on Daily Maverick's site for a minimum of 6 months, thereafter they are added to the archives.

TOTAL INVESTMENT PER ARTICLE: R35,000 (ex. VAT)

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SPONSORED CONTENT SPECIFICATIONS

Copy / Content	Client supplied headline and article with a recommended length of 800 - 1,200 words		
Byline	As this is paid-for content, the official byline that appears with the article will be the client's trading name. Specific mention of the author can be included in the footer of the article		
Header Image	As Daily Maverick's article layout is responsive to the user's device, there is no specific dimension for the header image. Guideline dimensions: 1900x900 Max file size: 1MB Recommendations: for maximum impact, the focal point should be in the middle third of the image. The image should not include any text or graphics as these are likely to be cropped out, depending on the user's device		
In-article Graphics	Clients can supply relevant images, graphs or infographics to be included in the article. Format: Jpeg Max file size: 1MB		
In-article Video	Videos can be embedded in-article with client supplied Iframe code		
In-article links	Where relevant, the client is welcome to submit embedded URLs with the copy to redirect the reader		
Companion Banners	All sponsored content includes the option of companion banners, as added value: • Desktop 300x600 : jpeg, gif or html 150kb Animation limited to 15secs • Mobile 300x450 : jpeg, gif or html 75kb Animation limited to 15secs • Mobile strip 320x50 : jpeg, gif or html 75kb Animation limited to 15secs		



Daily Maverick 168 Print advertising rates & specs

Daily Maverick 168, South Africa's quality weekly read

South Africa's favourite weekly newspaper, in Tabloid from 7 May 2022



- News & Opinion, Politics, Business, Tech, Motoring & Sport: minimum 60 pages Short Tabloid
- Plus 4 Page kids section (6-12 yrs)
 - Available at over 1,700 stores nationwide via Woolworths, Pick n Pay, Exclusive Books, Checkers, Spar, Garage Shops, Airport stores, Business Class lounges & other retailers
- Bumper year-end holiday issue includes our Person-of-the-Year section /17 Dec '22
- Cover price R25
- Print Order: 15,500 | Ave circulation 8,500+



DM168 RATE CARD FROM 7 May 2022



Page size (mm): 380 (h) x 289 (w)

Type area (mm): -350 (h) x 265 (w)

FPS size (mm): 65 (h) x 265 (w)

DATE

ADDITIONAL

ADDITIONAL	NAIL
Coverwrap	ROA
Inserts	ROA
Special Reports	ROA

A **WEEKLY**, **SATURDAY** publication | Print Order 15,500

	SIZE*	SPECS (mm)	RATE
	Double Page Spread	350(h) x 530(w)	R 80 000
	Full Page ROP	350 (h) x 265 (w)	R 45 000
	Half Page (horizontal)	175 (h) x 265 (w)	R 30 000
	Half Page (vertical)	350 (h) x 132 (w)	R30 000
١	Third Page	116 (h) x 265 (w)	R 25 000
	Quarter Page	87(h) x 265(w)	R 20 000

SPECIAL POSITIONS	SPECS (mm)	RATE
Front Page Solus	65 (h) x 265 (w)	R 30 000
Page 3 FP and page 6	350 (h) x 265 (w)	R47,500
Business Section Adjacency	350 (h) x 265 (w)	R 47 500
Travel Section Adjacency	350 (h) x 265 (w)	R 47 500
Environment Adjacency	350 (h) x 265 (w)	R 47 500
Maverick Life Adjacency	350 (h) x 265 (w)	R 47 500
Sport Section Adjacency	350 (h) x 265 (w)	R 47 500
Education/Classifieds	175 (h) x 132 (w)	R11,500
Career/Job Ads	116 (h) x 132 (w)	R8,000
Outside Back Cover	350 (h) x 265 (w)	R50,000

Other sizes available on request*

MAVERICK KIDS RATE CARD

CI7E*



CONTENT:

4 page tabloid pullout aimed at 8 to 12 yr olds

Page size (mm):

380(h)x289(w)

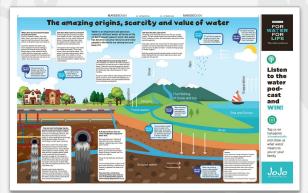
Type area (mm): 350 (h) x 265 (w)

	SIZE	SPECS (mm)	KAIE
	Sponsorship	Third page cover, strip inside, quarter page back page	R30 000
	Third Page (Landscape)	116 (h) x 265 (w)	R 17 500
	Vertical Strip	350 (h) x 65 (w)	R 13 500
	Quarter Page (Portrait)	175 (h) x 129 (w)	R 13 500
	Quarter Page (Landscape)	87(h) x 265(w)	R 13 500

CDECC (mm)

SPONSORSHIP R30 000 (ex. VAT)







DATE



DM168 LAYOUT & DESIGN

Our new format tabloid design takes you on a journey of discovery from our hard-hitting investigations to inspiring lifestyle stories, in an easy to read layout favouring full page advertisements.

SPECIAL FEATURES/SPONSORSHIPS:

STOCK PAGES | EDUCATION | CAREERS | ESG | PERSONAL FINANCE | TRAVEL | POETRY











DM168 AD SIZE OPTIONS



VERTICAL HALF PAGE

Vertical half page ads are available throughout the various newspaper sections. The advert runs the full height of the newspaper, providing the client with high-impact visibility.

Specs (mm): 350 (h) x 132 (w)

FULL PAGE

Placing a full page ad in DM168 offers high-impact brand visibility. Full page ads are available in run-of-paper and on the outside back cover, with premium placement offered as section adjacency, including business, travel, life, sports and education.

Specs (mm): $350 (h) \times 265 (w)$



PRINT SPECIFICATION SHEET

File Type	PDF is Preferred (Please ensure saved or exported files for publication are Acrobat 4 (PDF version 1.3).		
Typefaces Please ensure typefaces are fully embedded or outlined in your PDF prior to sending			
Colours All colours used with the supplied advert should be defined as CMYK process colours. Pantone or spo must be converted to CMYK process colours. Avoid using the over-print function unless it's for vector graphics and/or text reproduced from 100% b of 100% black.			
Photos & Bitmap Graphics	For photographs and bitmap graphics (non-vector artwork) in advertisements: all mono files should be saved as GRAYSCALE JPEGs. All colour files should be saved as CMYK JPEGs. Photographs in particular should be colour-corrected, newspaper use, to take into account dot gain when published.		
Print Resolution At the time of publishing, all photographs or bitmap graphics will be printed at 200dpi. All photos/b must be supplied at a resolution of no less than 200dpi at their final print size.			
Dot Gain & Ink Cover	All artwork should take into account an average of between 18-26% dot gain. The maximum ink cover on our press, where four CMYK colours overlap, should add up to no more than 240%.		

Material Deadline	Cancelation Deadline	Cancelation Fee	Contact
Tuesday COB in the week of publication	Friday COB in the week prior to publication	50% 2 working days prior to publication & 100% 1 working day prior to publication	nokuthula@dailymaverick.co.za



Daily Maverick Live Journalism Events



DAILY MAVERICK WEBINARS

Each week, Daily Maverick hosts 2-3 webinars. These webinars include topics (as determined by the DM webinar team) covering current affairs, economics, business, book launches, food and sport. Speakers are selected by the DM webinar team, and will be experts in their field, accompanied by a DM journalist/moderator. Daily Maverick Webinars have the capacity to host 2,000 attendees. They have proven to be a highly effective platform for engaging with a captive audience and creating authentic brand awareness.

Webinar Duration: 1 hour

Potential Attendees: 2 000 pax.

Branding:

- Pre-webinar promotional material (sponsor logo)
 - Banners on Daily Maverick promoting the webinar
 - Social media posts (Facebook, Twitter & Instagram)
 - Newsletter advertising
- Branding on Webinar registration page
- Branding on Webinar holding page
- Branding at the top of the Webinar chat bar
- Branding on the Webinar recording (hosted on YouTube)
- 600x250 banner included in weekly Webinar Newsletter

Potential engagement opportunities:

- Pre-webinar survey
- In-Webinar 'poll'
- Utilise the in-webinar 'deal' function (high CTR)

TOTAL INVESTMENT PER WEBINAR:

R35 000 (excl. VAT)





some of our best performing webinars

- **The Inside Track: Putin's War** (Reached highest number of attendees at 3257 and highest watch through rate of 85%)
- A Bigger Picture: Bringing a new African voice to the Climate Crisis (Highest conversion rate from registrants to attendees at 70.4%)
- Multimillion Dollar Corruption: The Sentry and Tendai Biti expose dodgy dealings in Zimbabwe (Highest recording views at 24 634)
- We Are Zama Zama: Migrants, mining and the fight for survival in South Africa's goldfields (Highest conversion rate of lands on registration page to people signing up at 60%)
- The End of Money: The Great Erosion Of Trust In Banking, China's Minsky Moment And The Fallacy Of Cryptocurrency (Highest post-webinar article reads of 32 326)

DAILY MAVERICK PODCASTS

Don't Shoot the Messenger is **Daily Maverick's weekly podcast**, hosted by Rebecca Davis.

Rebecca Davis is an **award-winning Daily Maverick journalist** and commentator known for her insightful reporting and incisive takes on current affairs. A two-time Vodacom Journalist Of The Year winner, Davis is also the author of two critically-praised books offering a humorous appraisal of South African society and has a weekly slot on Cape Talk Radio.

Don't Shoot the Messenger launched at the start of South Africa's lockdown. DSTM's aim is to look at a range of **South Africa's thorniest social and economic problems** and is exploring the **most innovative local thinking designed to address these problems**. We have aired three seasons of 10 episodes each, with Season 4 due in Q4 2022.



Daily Maverick Event Sponsorship Opportunities

DAILY MAVERICK CLIMATE CONFERENCE



Daily Maverick's climate crisis division, Our Burning Planet, is the largest climate journalism unit on the African continent. On June 3rd, our journalism is taking to the stage at the CTICC in Cape Town (and online globally) to table real solutions to the greatest threat facing Africa and the world: the climate crisis.

We expect over 1,000 delegates at the event, and 20,000+ joining us online. We have several sponsorship opportunities aligned with climate change/ ESG/ sustainability/ education.

DAILY MAVERICK 'THE GATHERING' 24 Nov 2022

Created in 2010, The Gathering has grown from strength to strength in both size and impact. From inception, it has dominated the **national conversation** and brought like-minded people together while we highlight and debate South Africa's most pressing questions. The Gathering hosts the most **influential political and business people** in the country and delivers meaningful conversations, which come together to create an event that is as impactful as Daily Maverick's journalism. Past speakers have included Adv Shamila Batohi, Pravin Gordhan, William Browder, Mosilo Mothepu, Dr Nic Crisp and many more.



What our audience says about Daily Maverick?

[1] am proud to support a subscription to the Daily Maverick. It is my chief go-to source of news and excellent opinion articles.

I hope this new addition to *DM*'s offerings will also help increase subscriptions at a time when we have never needed excellent, trusted journalistic cover and opinion more.

 Sudan Sonnenberg, Climate Crisis and Covid-19 webinar I enjoyed the new format and the wide range of story topics. I am an **avid reader**, including online.

I was happy to read those articles on paper that I either did not, or would not, read online.

- Larry Dolley, 9 May letter to DM168 editor

Thank you for your interest in Daily Maverick.

Our independent, public-service journalism is based on our commitment to defend the truth, protect our planet's resources and build a better South Africa.